MBA-1st Semester Examination
Jan.2014
Organizational Behavior
Subject Code: MSL- 505

Before answering the question paper the candidate should ensure that they have been supplied the correct question paper. Complaints in this regard, if any, shall not be entertained after the examination.

Note: Question No. 1 is Compulsory and attempt two questions from each section. All questions carry equal marks.

1. (a) What do you mean by Levels of analysis in Organizational Behaviour?
    (b) Define the terms ‘Attitude’ and ‘Perception’.
    (c) What do you mean by group decision – making?
    (d) Define the terms ‘Stress’ and ‘Stressors’.
    (e) What do you mean by Conflict? (5X4=20)

SECTON – A

2. Define the term ‘Organizational Behaviour.’ Discuss the various contributing disciplines to the field of organizational behaviour. (20)

3. What do you understand by the term ‘Values’? What are its features? Explain in detail the various instrumental and terminal values. (20)

4. (a) Define Learning. Distinguish between Pavlov’s ‘Classical Conditioning’ and Skinner’s ‘Operant Conditioning’ learning theories. (10)
    (b) Define Personality. What do you mean by Personality Traits? (10)

SECTION – B

5. Write notes on the following: (2x10)
    (a) Rapport building techniques
    (b) Stages in Group Formation

6. What is Stress? Distinguish between Eustress and Distress. Explain the potential sources of stress. (20)

7. What are the different types of conflict? What do you mean by functional and dysfunctional conflict? (20)