MBA-3rd Semester Examination
Jan.2014
Training and Development
Subject Code: MSL- 605

Before answering the question paper the candidate should ensure that they have been supplied the correct question paper. Complaints in this regard, if any, shall not be entertained after the examination.

Note: Question No. 1 is Compulsory and attempt two questions from each section. All questions carry equal marks.

1(a) Explain the various objectives of training.
(b) Write a brief note on training climate and pedagogy.
(c) Explain the relationship between technology and training.
(d) “Presentation skills when used appropriately can motivate learners” - discuss (5*4)

SECTION – A

2. Who are the Stakeholders? Explain the role of every stakeholder in training. (20)
3. How will you determine training need of an enterprise? Discuss various techniques applied for identification of Training Needs’ Explain. (20)
4. Write a note on: Brainstorming, Mind Mapping, Role plays, Case studies. (5*4)

SECTION – B

5. You cannot teach a person anything, but a person can learn”. Explain this statement. (20)
6. What is training audit? Outline the various steps involved in training audit. (20)
7. Explain the Cross cultural method of training highlighting its need. (20)